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FEDERAL MARITIME COMMISSION

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NYK / INARMEGRIMALDI  
COOPERATIVE WORKING AGREEMENT  
FMC AGREEMENT NO. 012212-001

(2<sup>nd</sup> Edition)

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AGREEMENT TYPE: COOPERATIVE WORKING AGREEMENT  
EXPIRATION DATE: NONE  
LAST PUBLICATION: NONE August 14, 2013

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NYK / Grimaldi Inarme Cooperative Working Agreement

FMC AGREEMENT NO. 012212-001 (2<sup>nd</sup> Edition)

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#### ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of this Agreement is the NYK / InarmeGrimaldi Cooperative Working Agreement ("Agreement").

#### ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of this Agreement is to authorize NYK to charter space to InarmeGrimaldi in the trade described in Article 4 hereof, and to authorize the Parties to engage in a limited range of cooperative activities in connection with the chartering of such space.

#### ARTICLE 3: PARTIES TO THE AGREEMENT

The Parties to the Agreement (each herein referred to as a "Party" or together the "Parties") are:

1. Nippon Yusen Kaisha N.Y.K. LINE (North America) Inc.  
300 Lighting Way  
Secaucus, NJ, 07094
2. ~~Industria Armamento Meridionale S.p.A.~~ Inarme Grimaldi Deep Sea S.p.A.  
Via Enrico Amari, 8 90139 PALERMO (PA) Via Marchese Compodisola 13, Naples  
Italy  
(Hereinafter referred to as "InarmeGrimaldi")

#### ARTICLE 4: GEOGRAPHIC SCOPE OF THE AGREEMENT

This Agreement applies to direct service or transshipment from ports in North Europe on the one hand to ports on the United States West Coast, on the other hand ("the Trade").

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NYK/ ~~Inarme~~ Grimaldi Cooperative Working  
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#### ARTICLES: AGREEMENT AUTHORITY

##### 1. Sale of Space

- a. The Parties may consult and agree upon the sale of space from NYK to ~~Inarme~~ Grimaldi *ad hoc* basis for carriage of cargos on vessels operated by them in the Trade. The Parties may consult and agree on the terms and conditions of and relating to such sale, including without limitation terms and conditions relating to the compensation to be paid for such space, and ancillary services and accessorial charges related to carriage thereunder.
- b. ~~Inarme~~ Grimaldi may use space chartered under this Agreement regardless of the origin or destination of the cargo, including transshipment of cargo to or from an origin or destination which is within or outside the scope of this Agreement, whether under a through bill of lading or otherwise, using space chartered hereunder for part of the through movement involved.
- c. The Parties are authorized to discuss routing and scheduling of vessels within the Trade.

##### 2. Miscellaneous

The Parties may also discuss and agree upon such general administrative matters and other terms and conditions concerning the implementation of this Agreement as may be necessary or convenient from time to time including but not limited to record-keeping, responsibility for loss or damage, insurance, liabilities, claims, indemnification, consequences for delays, and treatment of hazardous and dangerous cargoes.

##### 3. Further Agreements

Pursuant to 46 C.F.R. § 535.408, any further agreement contemplated herein cannot go into effect unless filed and effective under the Shipping Act of 1984, as amended, except to the extent that such agreement concerns routine operational or administrative matters.

##### 4. Partnership

Notwithstanding any provision in the agreement to the contrary, the rights and obligations under this Agreement are personal to the Parties and are non-assignable and nothing herein shall constitute a partnership, association, or joint venture.

ARTICLE 6: OFFICIALS OF THE AGREEMENT AND DELEGATIONS OF AUTHORITY

The following are authorized to subscribe to and file this Agreement and any accompanying materials and any subsequent modifications to this Agreement with the Federal Maritime Commission:

1. Any authorized officer of each of the Parties; and
2. Legal counsel for each of the Parties.

ARTICLE 7: MEMBERSHIP AND WITHDRAWAL

1. Membership

Membership is limited to the Parties hereto except that additional carriers offering regular service in the Trade may be admitted by unanimous agreement of the Parties and by amendment of the Agreement pursuant to the Shipping Act of 1984, as amended.

2. Withdrawal

Any Party may withdraw from this Agreement for any reason upon forty-five (45) days prior written notice to the other Party. In the event that either Party withdraws hereunder, it shall remain liable to the other for all liabilities accrued during the term of the Agreement.

ARTICLE 8: VOTING

All actions taken pursuant to this Agreement shall require unanimous agreement of the Parties.

ARTICLE 9: DURATION AND TERMINATION OF AGREEMENT

1. Term

This Agreement shall take effect as of the effective date determined in accordance with Section 9.2 below and shall remain in effect until December 31, 2013, provided that if neither Party has withdrawn by the end of each calendar year, then the Agreement shall automatically renew for consecutive one (1) year periods.

2. Effective Date

The effective date shall be the date the Agreement becomes effective pursuant to the Shipping Act of 1984, as amended.

3. Notice to Government Agencies

The Federal Maritime Commission shall be promptly notified in writing of any termination date of this Agreement.

ARTICLE 10: NON-ASSIGNMENT

The rights and obligations of each Party under the Agreement herein shall not be assignable except to subsidiaries, parent companies or fellow subsidiaries or with the prior unanimous agreement. Each Party shall warrant that any subsidiary or fellow subsidiary to which any assignment is made shall not be sold to another Party.

ARTICLE 11: ARBITRATION

- a. Except as otherwise provided herein, any dispute or claim arising hereunder which is not amicably settled by the Parties shall be settled by arbitration. Arbitration shall be held in New York, New York, under the rules then in effect of the Society of Maritime Arbitration, Inc. (the "Society's Rules") by three (3) arbitrators familiar with ocean ro-ro shipping who shall have no financial or personal interest whatsoever in or with any Party and shall not have acquired a detailed prior knowledge of the matter in dispute. Upon unanimous agreement among the Parties involved in the dispute, arbitration may be held in any other place.
- b. Any Party hereto may call for such arbitration by service upon the other of a written notice specifying a brief description of the disputes, the monetary amount involved, if any, the differences which such Party desires to put to arbitration and the remedy sought. Within fifteen (15) days after service of such notice, each Party shall appoint an arbitrator and the two arbitrators so chosen shall appoint a third arbitrator. In the event either Party fails to appoint an arbitrator within the time provided, or if the two Party appointed arbitrators are unable to agree upon the third arbitrator, either Party may request the President of the Society of Maritime Arbitrators, Inc. to appoint such arbitrator. The arbitration shall thereafter be conducted under the Society's Rules

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except as expressly provided herein.

- b. For any disputes involving one hundred thousand United States Dollars (US\$100,000) or less, excluding interest, costs of arbitration and legal fees and expense, the dispute is to be governed by the "Shortened Arbitration Procedure" unless a Party objects, in which case the Parties shall arbitrate on documents only, as contemplated under section 27 of Society's Rules.
- c. The panel's decision, including written findings of fact and conclusions, shall be rendered within the period provided in the Society's Rules. Judgment may be entered on an award of the arbitrators and shall be enforceable in a court of competent jurisdiction. The arbitrators may allocate the costs of arbitration, along with reasonable attorney fees, to one or more participating parties in a manner consistent with the award or decision. The arbitrator may not award exemplary or punitive damages and may not order specific performance.
- d. A copy of the decision shall be served by the arbitrators on the Parties. Notwithstanding Subsection (a) above, the Parties expressly agree that any award resulting from such arbitration shall be withheld from publication by the Society of Maritime Arbitrators, Inc. and/or its correspondents.
- e. In the event of any dispute arising under any contract of carriage for cargo transported under this Agreement, the dispute as between the Parties shall be resolved under the provisions of Article 11 and Article 12 notwithstanding any conflicting provision for jurisdiction or applicable law in the contract of carriage, which conflicting provision shall be disregarded.

#### ARTICLE 12: APPLICABLE LAW AND SEVERABILITY

- a. The interpretation, construction, and enforcement of this Agreement shall be governed by (i) the laws of the State of New York without reference to the laws respecting conflicts of laws, and (ii) to the extent applicable, the laws of the United States.
- b. Notwithstanding the foregoing, if any term or provision to this Agreement shall be held to be illegal or unenforceable, in whole or in part, under any applicable enactment or rule or law, such term or provision or part shall to that extent be deemed not to form part of this Agreement but the enforceability of the remainder of this Agreement shall not be affected.

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ARTICLE 13: COUNTERPARTS

This Agreement and any future amendment hereto may be executed in counterparts. Each such counterpart shall be deemed an original, and all together shall constitute one and the same agreement. This Agreement may be executed and delivered by exchange of email copies showing the signatures of each Party, and the original signatures need not be affixed to the same copy.

*Execution Follows*

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